HELPLINE AND EMAIL REFERENCE GUIDE

	STORE OPERATION	US CONTROL OF THE STATE OF THE
Accounts Payable	APCustomerCare@starbucks.com (888) 796-5282 ext. 20631-84307	Questions regarding invoices and payment status
Enterprise Help Desk (EHD)	(888) 796-5282 ext. 1	All POS/MWS computer system related issues, IT hardware, software, network, telephone
Entertainment Support Desk (ESD)	(888) 796-5282 ext. 1	For 32" LCD screen, Black Box, "Now Playing" equipment stores
Facility Contact Center (FCC)	(877) 728-9349	Brewing, grinding, Alarm System, Safe, Drive Thru headsets, and building facility issues (i.e. roof leaks, parking lot, landscaping)
Inventory	retinv@starbucks.net (888) 796-5282 ext. 20631-88441	Questions regarding cycle counts, coffee counts, full inventories and P&L inventory adjustments
Licenses and Permits	(888) 796-5282 ext. 20631-88705	Questions regarding licenses or permits
Play Network Customer Service	(888) 567-PLAY	Order CDs if necessary for overhead play
Promo/Operations Hotline	(888) 796-5282 ext. 50000-51184 option 3	Requests for promotional materials (Workbook, Siren's Eye, training materials, job aids), Daily Records Books and Duty Roster Notebooks. Questions regarding Siren's Eye, operational issues, products, beverages, or Hear Music.
Purolator Shipping Labels	(800) 326-4963 ext. 4240 (CN)	Order preprinted shipping labels for mailpack to the SSC (CN)
Retail Accounting	RetAcct@starbucks.net	Questions regarding P&L
Sales Audit	SalesAudit@starbucks.net	Questions regarding banking issues and overs/shorts
Sales Reporting Hotline	(888) 796-5282 Ext. 20631-87400	For questions from a landlord or mall office representative requesting store sales information
Signage	Preferred: signage@starbucks.com Back up: (888) 796-5282 ext. 20631-84782	Requests for promotional signage, Drive thru and interior menu inserts, pastry signage, non-SKU'd core signage and POS transaction policy stickers
Starbucks North America Voicemail (SNA VM)	(888) 729-5656	Field and support partner access
被对抗的现在分词的现在分	EMERGENCIES AND SE	
Emergency Communications	(800) 923-BEAN [2326] ext. 2	Message board used for unexpected emergencies and information
Global Security Operations Center - GSOC	(888) 796-5282 ext. 85400	Report non-emergency and emergency security incidents
Risk Management/Quality Assurance	(888) 796-5282 ext. 3	Report damage to store property, work-related injuries, and customer incidents
Product Quality Hotline	(888) 796-5282 ext. 3, option 3	Report specific product quality issues
(5) (5) 中国 (5) (5) (5) (5) (5) (5) (5) (5) (5) (5)	PAYROLL AND PARTNER R	ESOURCES
Canadian Benefits Centre	(866) 821-7913	To enroll or review your Benefit selections and RRSP contribution
Employee Assistance Program	(800) 327-5564 (U.S.) (800) 268-5211 (CN)	For assistance with personal issues and services to help balance work and life
Partner Contact Center (PCC)	(866) 504-7368	Questions regarding pay- related issues, reporting partner injuries, benefit inquiries and direct deposit assistance Canada only - contact for personal information and direct deposit changes
US Benefits Center	(877) SBUX-BEN [7289-236]	To enroll, review elections, and make changes to Benefits
Partner Self Service/My Partner Info	Store Portal	View/update personal information including direct deposit, sick/vacation time, address, emergency contact, W-4
State and the state of the stat	CORPORATE COMPL	IANCE
Business Conduct Helpline	(800) 611-7792 (866) 614-0760 – French-speaking partners	One of several ways that partners may ask questions or report concerns regarding Business Code of Conduct

The following is the only information that may be provided to customers.

	CUSTOMER S	ERVICE
Customer Relations	(800) 23-LATTE [52883]	Store locations, donation requests, customer comments and questions, and equipment returns
Investor Relations	(888) 796-5282 20631-87118	Starbucks stock information.
Media Relations	(206) 318-7100	Starbucks media inquiries
Starbucks Internet website	Starbucks.com	Company Information, Starbucks Card, nutritional information, job postings, etc.
Warranty Services	(800) 334-5553	Home brewing equipment troubleshooting and repair
Starbucks Card	(800) 782-7282	Questions regarding Starbucks Card

DAILY RECORDS BOOK

Use of the Daily Records Book (DRB)

This monthly book is used to record daily store information and is divided into weekly tabs for quick reference.

Retention and Destruction

For security and legal compliance, the Daily Records Book must remain in store for six months and then be returned for long-term storage and destruction. Every six months you will receive communication requiring all DRBs older than six months to be boxed up and returned using an online return or pre-addressed mailing label. This ensures retention of legally required payroll documents that are included in the DRB.

Calendar

The Daily Records Book contains the Fiscal Year Calendar to use for planning and recording store events.

Checklists and Logs

- Paid Out Log is a monthly log located behind the Paid Out tab and is designed to ensure all paid outs are
 recorded and approved. This log should be reconciled weekly by the store manager.
- Emergency Wage Advance Log is a monthly log designed to record all emergency wage paid outs.
- Store Repair and Maintenance Tracking Log is a monthly log located in the front of the DRB and is
 designed to track calls made to the Enterprise Help Desk, Facility and Service Desk and the Facility Contact
 Center.
- Punch Communication Log, Borrowed Partner Log, and Paid Time Off Log are located at the end of the
 book under the Time and Attendance tab. Use these logs to record key time and attendance information using
 the policies and procedures on the Time and Attendance tab.

Weekly Tabs

The following information is included in each Weekly Tab section:

- Store Partner Pages: a flexible tool to capture store information in one easy-to-reference place.
 - Store Communication ~ communicate voicemail, email and barista need-to-know information for all store partners.
 - Partner Till Drop Log ~ all partners with assigned tills must complete this section using the
 policies and procedures behind each Weekly tab.
 - Safe Count, Change Bank Reconciliation, Deposit, and Partner Till Audit ~ for details refer to
 the policies and procedures behind each Weekly tab.
 - Partner Tip Drop Log ~ use this log to track all tip bags dropped into the safe on a daily basis.
 - Partner Tip Drop Removal ~ use this space to track tip bags being removed from the store safe on a weekly basis.

Miscellaneous

- Sales Audit Envelope ~ for credit card slips, refunds, voids and gift certificates.
- P-Card/Paid Out Envelope ~ for all P-Card, Paid In and Paid Out receipts.

This book is the property of Starbucks Coffee Company.

The materials in this book should not be reproduced and should not be used by anyone other than an authorized Starbucks partner.

Keep book secured when not in use.



FISCAL YEAR 2010

	OCTOBER, PERIOD 1—FY '10										
09/28/09-10/25/09											
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 1	28	29	30	1	2	3	4				
week 2	5	6	7	8	9	10	11				
week 3	12	13	14	15	16	17	18				
week 4	19	20	21	22	23	24	25				

APRIL, PERIOD 7—FY '10										
3/29/10-4/25/10										
	Mon	Tue	Wed	Thu	Fri	Sat	Sun			
week 27	29	30	31	1	2	3	4			
week 28	5	6	7	8	9	10	11			
week 29	12	13	14	15	16	17	18			
week 30	19	20	21	22	23	24	25			

Week 1 Aug 23 - 29

	NOVEMBER, PERIOD 2—FY '10										
10/26/09-11/22/09											
1	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 5	26	27	28	29	30	31	1				
week 6	2	3	4	5	6	7	8				
week 7	9	10	11	12	13	14	15				
week 8	16	17	18	19	20	21	22				

	MAY, PERIOD 8—FY '10 4/26/10-5/23/10										
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 31	26	27	28	29	30	1	2				
week 32	3	4	5	6	7	8	9				
week 33	10	11	12	13	14	15	16				
week 34	17	18	19	20	21	22	23				

	DECEMBER, PERIOD 3—FY '10 11/23/09–12/27/09										
Mon Tue Wed Thu Fri Sat Sun											
week 9	23	24	25	26	27	28	29				
week 10	30	1	2	3	4	5	6				
week 11	7	8	9	10	11	12	13				
week 12	14	15	16	17	18	19	20				
week 13	21	22	23	24	25	26	27				

	JUNE, PERIOD 9—FY '10										
	5/24/10-6/27/10										
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 35	24	25	26	27	28	29	30				
week 36	31	1	2	3	4	5	6				
week 37	7	8	9	10	11	12	13				
week 38	14	15	16	17	18	19	20				
week 39	21	22	23	24	25	26	27				

	JANUARY, PERIOD 4—FY '10										
12/28/09-1/24/10											
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 14	28	29	30	31	1	2	3				
week 15	4	5	6	7	8	9	10				
week 16	11	12	13	14	15	16	17				
week 17	18	19	20	21	22	23	24				

JULY, PERIOD 10—FY '10											
6/28/10-7/25/10											
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 40	28	29	30	1	2	3	4				
week 41	5	6	7	8	9	10	11				
week 42	12	13	14	15	16	17	18				
week 43	19	20	21	22	23	24	25				

	FEBRUARY, PERIOD 5—FY '10										
	1/25/10-2/21/10										
	Mon	Tue	Wed	Thu	Fri	Sat	Sun				
week 18	25	26	27	28	29	30	31				
week 19	1	2	3	4	5	6	7				
week 20	8	9	10	11	12	13	14				
week 21	15	16	17	18	19	20	21				

	AUGUST, PERIOD 11—FY '10										
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MARCH, PERIOD 6—FY '10							
2/22/10-3/28/10							
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week 24	8	9	10	11	12	13	14
week 25	15	16	17	18	19	20	21
week 26	22	23	24	25	26	27	28
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SEPTEMBER, PERIOD 12—FY '10 8/23/10-10/3/10									
Mon Tue Wed Thu Fri Sat Sun									
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week 49	30	31	1	2	3	4	5		
week 50	6	7	8	9	10	11	12		
week 51	13	14	15	16	17.	18	19		
week 52	20	21	22	23	24	25	26		
week 53	27	28	29	30	1	2	3		

Cash Management Log Policies, Standards & Procedures

The Cash Management Log must be completed each day. Print legibly and complete in pen.

Store operating funds and tip funds must be secured at all times.

Till Drop Procedure (Cash Controller):

- Record register partner's name, Register ID (#, Top/Bottom), date and CC initials on till drop bag.
- Place funds from drop box, sales media from POS drawer and Closing Register Receipt in till drop bag. Seal till drop bag.
- Record register partner name, entire till drop bag #, CC initials and time on the matching Register ID section of the Till Drop Log.
- Secure till drop bag in inner compartment of safe, behind door 2.

Final Use Till Count Procedure (Cash Controller):

- Remove till, sales media from POS drawer, funds from drop box and Closing Register Receipt.
- Count down combined funds from till and drop box using cash scale in cash calculator mode.
- Remove funds in excess of opening fund amount, leaving opening fund amount in till.
- Follow Till Drop Procedure to secure excess funds, sales media and closing register receipt.
- Secure till with verified opening fund in POS drawer or safe.

Safe Count Procedure (Cash Controller):

The safe must not be left open and unattended.

The safe must not be opened or the time delay set during the first 30 minutes and the last 30 minutes of customer operations.

Only the Cash Controller may set and access the safe.

Complete and record an accurate physical "start" count when accepting the cash controller keys and an "end" count when passing the cash controller keys to the next cash controller or counting out at the end of day.

1. Record CC initials and start or end count time on the Safe Count Log.

Count and record change fund amount, opening till fund amounts, # of till drops, # of Customer Recovery certificates, PCard, and # of tip drops.

NOTE: Lock Out Period Safes: When completing a safe count during the Lockout Period (3pm-8am) record "N/A" or "Locked Out" in the number of till and tip drop section of the safe count. All safe counts occurring outside of the lockout period (8am-3pm) must include an actual physical count of all till and tip drop bags.

Deposit Log (Cash Controller):

NOTE: Procedures for preparing the deposit and transporting the deposit to the bank are located in the Store Operations manual section 4 Cash Control.

The deposit must be prepared and transported to the bank every day.

The deposit must be prepared after 8am and must be transported to the bank by 3pm.

The deposit must be taken inside the bank for processing if the bank is open. The weekend depository box must only be used if the bank is closed.

Deposit Prep Section Procedure:

- 1. Record the start time and CC initials in the Deposit Prep section on the date the deposit is processed.
- 2. Record deposit \$, deposit bag # and completion time.
- Deposit Witness records their initials after confirming that the CC initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in the Deposit Prep section.
- Secure sealed deposit bag in inner compartment of safe, behind door 2, if not immediately transported to bank.

Deposit to Bank Section Procedure:

- 1. Record CC name taking deposit to bank, date to bank, time to bank and deposit bag # in the Deposit to Bank section on the date the deposit is processed.
- 2. Banking Witness records their initials after confirming that the CC initials, date and time of the CC departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.
- 3. Record validated deposit amount and validated time on Deposit to Bank section and attach validated deposit slip after returning from the bank or when the deposit slip has been retrieved for deposits made through the weekend depository

Tili Audit Procedure (Store Manager):

A minimum of two random till audits must be performed each week.

- 1. Follow steps 1-4 of Final Use Till Count.
- Record SM name, date, register partner's name and Register ID on Partner Till Audit Log. Over/short will be recorded when deposit is prepared.
- Secure till with verified opening fund in POS drawer or safe.
- Ensure over/short is recorded after deposit is prepared on following day.

Report Store Operating Funds Procedure (Store Manager):

The Store Operating Funds (change bank and till bank) must be physically verified and updated on the MWS each week.

- From the MWS select "Manager Menu", "Daily Bookkeeping Menu", "Report Store Operating Funds"
- F1 to Count Change/Till Bank Funds. Enter the amount of money actually in the Change and Till Bank in the two fields "Total Change Bank" and "Total Assigned/Unassigned Tills". Record the total on the Cash Management Log under "Report Store Operating Funds" and sign off.
- 3. Upon completion of entering the funds amounts press "F1" to Save and then "F7" to Quit.

Tip Drop Procedure (all partners):

Tip funds must be secured at all times.

- Remove tip funds from plexi, place funds in a tip drop bag and seal tip drop bag.
- Record date on tip drop bag.
- Record partner #, initials, and entire tip drop bag # on the Tip Drop Log.
- Secure tip drop bag in inner compartment of safe, behind door 2.
- Witness records their initials and time after verifying the tips have been secured in the safe.

Tip Drop Removal Procedure

- Remove tip drop bags from inner compartment of safe (cash controller). 1.
- Record entire tip drop bag # for each tip drop bag on Partner Tip Removal Log.
- Record CC initials as Witness and time.
- Transfer tip drop bags to partner processing tips.
- 5. Partner receiving tip drop bags records partner # and initials after verifying tip drop bag #'s.

Accountability and Duty to Report

Failure to comply with cash management log policy endangers partner safety. Acts in violation or omissions of policy are grounds for disciplinary action up to and including termination. Uncorrected or continuing violations must be reported to management, your local Partner Resources generalist or the Standards of Business Conduct Helpline at 800/611-7792.

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Cash Management Log STORE COMMUNICATIONS								
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	Cust. Recov. Cert.	31	31							31	3(
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-	# Tip Bags			<u> </u>	<u> </u>	<u> </u>			1	40	40
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	Signature:	12/1		\$ Amount Entered:	3000
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Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

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Cash Controller	// .	Taken By Cash Controller:		<u>gel</u>
Preparing Deposit:		Date to Bank:	1 8123	
Start Time:	910	Time to Bank:	1220	
Deposit Bag #:	128116922	Deposit Bag #:	12841leger	
(ADECOSIO/Alideson		Parilena Wilhess		4.59
Deposit \$:	1923.50	Bank Validated \$:	7192500	
Completion Time:	940	Bank Validation Time:	1230	
Change Order \$:	16	Change \$ Received:		
Comments:		Comments:		

^{*}Deposit Witness confirms that cc initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

^{**}Banking Witness confirms that the cc initials, date and lime of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

	PARTNER	TILL AUDIT #1
	Store Manager:	
١	Date:	
1	Partner Name:	
	Register ID	
	Over/Short \$:	
	Comments:	

Store Manager:	TILL AUDIT #2
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

Store Manager:	
Date:	
Partner Name:	
Register ID	
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ATTAGE ATTEMP	ARTNER	TIP DROP LOG	SEPTE :	1000
PARTNER#	CEINITIALS!	DPOP BACH	VITNESS (andatory):	TIME:
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PARTNER #:	MOVAL (wee	
CC WITNESS (mandatory):	TIME:	12.50
DROP BAG #'S:		
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Cash Management Log
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Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

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		DEPOSIT INFORMATION						
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Cash Controller	^	Taken By Cash Controller:	Ondu Charle	9				
Preparing Deposit:	Idenin Raple	Date to Bank:	8/25					
Start Time:	10:0000	Time to Bank:	12:300					
Deposit Bag #:	1286169667	Deposit Bag #:	1286169667					
e-paped (Williams)	Salah Katilan S	Banking Witness	Alimin Masil					
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Completion Time:	11:00 AM	Bank Validation Time:	C000					
Change Order \$:	11 04 07 73	Change \$ Received:						
Comments:		Comments:						
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Deposit Witness confirms that co initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

[&]quot;Benking Witness confirms that the cc initials, date and time of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

	TILL AUDIT #1
Store Manager:	SAMU CI
Date:	9/24/13
Partner Name:	HEZEN
Register ID	1635465
Over/Short \$:	(.19)
Comments:	

Store Manager:	TILL AUDIT #2
Date:	82410
Partner Name:	Robert
Register ID	1619660
Over/Short \$:	.65

Store Manager:	TILL AUDIT #3
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

3.	Ρ/	ARTNER	TIP DROP LOG		1733
٠.	PARTNER#		DROP BAG #:	(mandatory):	TIME:
		· · · · · · · · · · · · · · · · · · ·		6-946-75	
				ASSESSED OF THE PARTY OF THE PA	
\vdash					(<u>23,</u> 5

MARKET FRANKS	DM VERIFICATION
DM Signature:	Date Reviewed:
Comments:	
_]	

PARTNER TIP R	EMOVAL (week	ly) 🐇
PARTNÉR #:	INITIALS:	
CC WITNESS (mandatory):	TIME:	
DROP BAG #'S:		

DA				25/10	
inder en					

			8		
EGISTER 1		TILL DROP LOG	REGISTER 1	BOTTOM	TILL DROP LO
Ministra	99323556	NITIALS 1273V	Det	BF99321173	NITIALS VIGO
X-tra	8F 99323528	3:20K			
EGISTER 2	ТОР	TILL DROP LOG	REGISTER 2.	BOTTOM	TILL DROP LO
PARTNER C	#T/***DROP BAG#	NITIALS	PARTNER	DROP/BAG#	77
argie.	BF 993 23562	3:41P2	Dalestine	BF9932356H	(Z) 9 W
PARTNER 3	TOP	TILL DROP LOG	REGISTER 3	3OTTOW DROPBAG#	TILL DROP LC TIME INITIALS
REGISTER 4	TOP	TILL DROP LOG	REGISTER 4	BOTTOM Prop. BAG(#4)	TILL DROP LO
NAME	and the state of t	INITIALS	W. SUAME &	NAME OF THE PARTY	- INTIMES
	160				

1	Cash Ma	anagen	nent Log	3
DAY/	edresda	DATE -	nent Log <u>& / 2/7</u>	10

				SAI	FE COUN	IT				
NAME		isel	MID 1:		MID 2:		MID 3:		CLOSE:	lac
SAFE COUNT	START	END	START	END	START	END	START	END	START	END
TIME	5	12:28							2:540	9:280
\$0.01	32	37							30	20
\$0.05	10	10							19	14
\$0.10	14	14							13	6_
\$0.25	20	20					<u> </u>		119	13/
\$1.00	219	219							219	249
\$2.00	Ð	0							10	Ø
\$5.00	137	137							245	201
\$10.00	1 1	3			<u> </u>				$\frac{7}{9}$	
\$20.00	34	36	<u> </u>							22
OTHER \$'s	ACCOUNT.	⊕							CB	
Total Change Fund	A 300	Zaso			<u> </u>				2002	4/200
# Tills/Total \$	Berlio	Ache		<u> </u>					Active	
# Till Drops	T.	7	L			_			 70	170
Cust. Recov. Cert.	32	32	<u> </u>			37/31	- V / NI	V/N	7/60	Y/60
P-Card	Y AS	ÝM	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	1 1/2	40
# Tip Bags	7	T		<u></u>					 	1 70
Comments:										<u>(a)</u>

1	Name of the state	Report Store Operating Funds
	Signature:	\$ Amount Entered:
	Signature.	

Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

Attach vandated deposit onproduction		
DEPOSIT	INFORMATION	A second
David	67.79.60	violentes(copera
Cash Controller // / /.	Taken By Cash Controller:	and Carba
Preparing Deposit:	Date to Bank:	
Start Time: 12DM	Time to Bank:	8/25
Deposit Bag #: 128416965 1	Deposit Bag #:	128616965
	Earking Witness.	Carolina Control
Deposit \$: 76.47.94	Bank Validated \$:	224,94
Completion Time: 12'30 PM	Bank Validation Time:	
Change Order \$: \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \	Change \$ Received:	None
Comments:	Comments:	

Deposit Wilness confirms that cc initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prop section.

^{**}Banking Witness confirms that the cc initials, date and time of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

PARTNER	TILL AUDIT #1
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

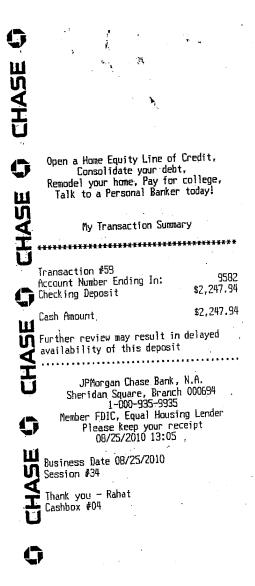
	TILL AUDIT #3
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

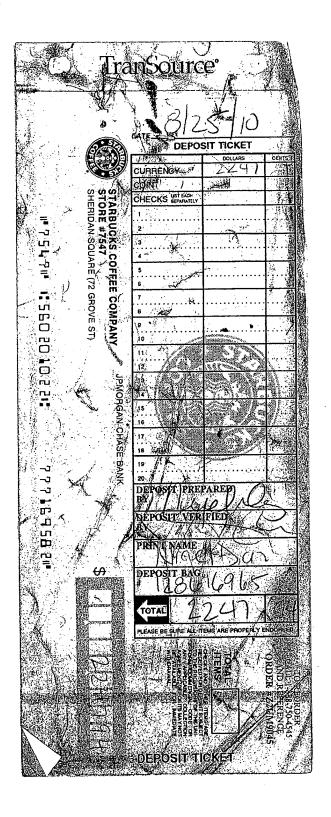
500 P	ARTNER	TIP DROP LOG		
PARTNER#	在1944年10日 1014 内域(1)	DROP BAG #	WITNESS (mandatory):	TIME
			His	
			26.2	Territal
			4564	
			1951	

ran a Salaharan A. D	M VERIFICATION
DM Signature:	Date Reviewed:
Comments:	

PARTNER	TIP REN	ЛOVAL (w	eekly) 🙋
ARTNER #:		INITIALS:	
C WITNESS (mandatory)):	TIME:	d .
ROP BAG #'S:			

DA	Y- THUR	BDAU		IMUNICAT DATE	8/28	W.		
	e e e e e e e e e e e e e e e e e e e	(*************************************						
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		<u> </u>						
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	9	•						
EGISTER 1	ТОР 🌡	TO.	L DROP LOG	REGIS	TER 1 E	OTTOM		L DŖOP L
TIPARIINERK ST AMERI	DROP BAG###	NITIALS	TOWNER	PAI W N	RINER AME	DRØP/BAG/#		
<u> </u>	BP993235	k (SD)	7:03fr	·				
	,							-
EGISTER 2		TIL	DROP LOG	REGIS	TER 2 E	OTTOM	TIL	L DROP LO
PARENER TO A MANUEL TO A MANUE	PBROP BAG#11	CG INITIALS	STIME S	n N	AME	DROPBAG#	INITIALS	TIME
Helen	BF9982356D	(0)	7:05f2	Viles	uma	BFSIZIT	0 01	8-761-
252 3			· .					
GISTER 3.1	OP	TILL	DROP LOG	REGIS	TER 3 B	OTTOM	TIL	DROP LO
NAME	DROP BAG #	INITIALS		ŽŇ	AME.	POPBAG#	INITIALS	THATE
								.`
PARTNER 4	OP BROPBAG#	TIL.	DROP LOG	REGIS	TER 4 E	OTTOM DROPBAG#	TIL CC	DROP LO
* SERINAMES TO SERVICE	· · · · · · · · · · · · · · · · · · ·	*INITERES	Name of the Name o	N.	NICE SECTION	e constitution of	INHIAES.	





Cash	Mana	gement	Log
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DAY- 7/6/8/49 DATE- 8 1261)0

				SAI	E COUN	$T_{s,s}$	<u>. </u>		A. 18 (1)	
NAME	OPEN: EX	KGN	MID 1:		MID 2:		MID 3:		CLOSE: /	W/ae
SAFE COUNT	START	END	START	END	START	END	START	END	START	END
TIME	5: Ok	121			<u> </u>	<u> </u>			7:117	8 540
\$0.01	20	20			<u> </u>				12	12
\$0.05	14	14							12	12
\$0.10	6	13							3 \	3
\$0.25	13				<u> </u>				X_	8
\$1.00	249	249				<u> </u>			242	242
\$2.00	Ø	8			<u> </u>				\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\\	L Ø
\$5.00	301	201		<u> </u>	<u> </u>				151	143
\$10.00	11	lil	<u> </u>			<u> </u>		<u> </u>	14.	16
\$20.00	22	22			1				37	38
OTHER \$'s	Ø						<u> </u>		1 Ø	4
Total Change Fund	PODIT	2000			1		<u> </u>		2002	2992
# Tills/Total \$	ar the	Active		<u> </u>				ļ	Active	1/24
# Till Drops	TZ	M	<u> </u>	<u> </u>	<u> </u>	<u> </u>		1	1/4	70
Cust. Recov. Cert.	181	3(<u> </u>	1					3 [31
P-Card	YAN	YN	Y/N	Y/N	Y/N	Y/N	Y/N	Y/N	YIB	Y /60
# Tip Bags	TU	1/2	<u> </u>	<u> </u>	 				70	79
Comments:										0

1		Report Store Operating Funds
Ì	Signature:	\$ Amount Entered:

Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

	DEPOS	IT INFORMATION -	
	1 Bi hosifaticis	100	A liberostricia esta de la composición
Cash Controller	a 1 00 0	Taken By Cash Controller:	Ku
Preparing Deposit:	Audin Wands	Date to Bank:	8126
Start Time:	18:000	Time to Bank:	#0410
Deposit Bag #:		Deposit Bag #:	2×8(0168411)
e Deposit Winess		1 S. S. S. Salebanking Wilhessi	"是有是是一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个一个
Deposit \$:	160141 67	Bank Validated \$:	1 [110
Completion Time:	12,300	Bank Validation Time:	
Change Order \$:		Change \$ Received:	10(1)
Comments:		Comments:	

^{*}Deposit Witness confirms that cc initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

^{**}Banking Wilness confirms that the cc initials, date and time of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

	PARTNER	TILL	Ąί	JDIT	#1
	Store Manager:	Por	(1	\n\frac{\partial}{2}	KS.
ĺ	Date:	8	۵	2	
	Partner Name:	2:7	\mathcal{L}	Ĺ	
į	Register ID	1 12	v)-	Hon	
_	Over/Short \$:	+	N	/)S	
	Comments:		H-		

PARTNER	TILL AUDIT #2
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

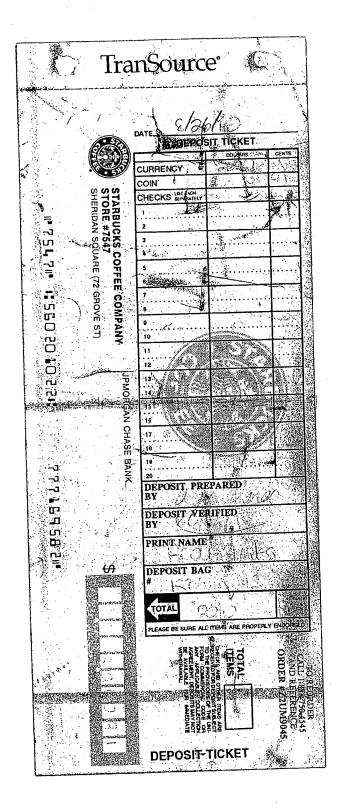
PARTNER	PARTNER TILL AUDIT #3							
Store Manager:								
Date:								
Partner Name:								
Register ID								
Over/Short \$:								
Comments:								

Халан У. Р.	ARTNER	TIP DROP LOG	(1) (1) (1) (1)	
PARTNER#	INITIALS:	DROP BAG#	WITNESS (mendatory):	TIME:"
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60200	MH	499975	144	1.2
		992		
	ļ) All (1)		
		1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1		Market 1
	<u> </u>	Carriage Co.	1100	

	COLUMBAL STANDAMENT
Mark DM	VERIFICATION
DM Signature:	Date Reviewed:
Comments:	

PARTNER	TIP, RI	EMOVAL (w	reekly) 🐪
PARTNER #:		INITIALS:	
CC WITNESS (mandatory)	:	TIME:	
DROP BAG #'S:			
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DAY				DATE -		and the first of the second second		
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REGISTER 1 T	OP S	TILL	DROP LOG	REG	ISTER 1 B	OTTOM	. TILL	DROP LOG
A PARINERY	C#UROPIBAG# (F)	CC INITIALS	-TIME!		PARTNERS: 188	DROP,BAG.#;	CC/SIN	KINTIME 1
27.000000000000000000000000000000000000								
					•	,		
REGISTER 2 T	OP		DROP LOG	REC	SISTER 2 B	OTTOM		DROP LOG
PARTNER :	L SIDROPIBAG#509	CC NITIALS	TIME		PARTNER HNAME	E DROP BAG# UT	NITIALS	TO THE
				-	······			
							<u> </u>	<u> </u>
					NOTED A D	OTTOM		
REGISTER 3 T	FOP	TILL	DROP LOG	REG	PARTNER SAME	OTTOM DROP BACTIVE	TILI	DROP LOG
NAME: 3.		INITIALS			NAME (A)		SINITIALS.	* 2000 14
	-							
				na sa				
	OP SERVICE		DROP LOG	तिह	SISTER4'S	OTTOM	TIL	DROP LO
REGISTER 4	DROPBAG#	Ge	TATIME		RAIPUNER	OTTOM DECORDED	GC: NITIALS	ATIME:
MANUAL NAMES OF THE PARTY OF TH		MINIMARS	***************************************	4.03A		1245 1 6.	STATE OF STA	
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	-							
	 							



	in yang.			SA	E COUN	Ţċ÷š				
NAME	OPEN: 5	$9\omega N$	MID 1:		MID 2:		MID 3:		CLOSE:	Mil
SAFE COUNT	START	END	START	END	START	END	START	END	START	END
TIME	6.85A	1.400							2:000	800
\$0.01	٦٠,	62			<u> </u>				12	50
\$0.05	12	35			<u> </u>				35	22
\$0.10	5	24							24	19
\$0.25	4	46							46_	34
\$1.00	242	196	<u> </u>						196	2M.
\$2.00	0	Ø							l ń	10_
\$5.00	143	202						<u> </u>	202	178
\$10.00	16	0							0_	7
\$20.00	3/4	6			<u> </u>				6	15-
OTHER \$'s	Ø	0						ļ	$\perp_{\mathcal{O}}$	۱ŏ
Total Change Fund		2007			<u> </u>				2097	2000
# Tills/Total \$	4/1/20	Active						<u> </u>	Horse	4/200
# Till Drops	W	TL							7/4	3
Cust. Recov. Cert.	solo	31			<u> </u>				31	3/ Y/D
P-Card	YZN	YÜ®	Y/N	Y/N	Y/N	. Y/N	Y/N	Y/N	YEND	YOU
# Tip Bags	(0	TZ			<u> </u>	<u> </u>	<u> </u>		171-	1 <i>77.</i>
Comments:										

33.70	The state	Report Store Operating Funds
Sig	gnature:	* \$ Amount Entered:

Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

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	的形式的存货的 XX的 say List DE	POSIT INFORMATION	
	popositiciae p	and the state of t	
Cash Controlle		Taken By Cash Controller:	
Preparing Deposit		Date to Bank:	
Start Time		Time to Bank: 546	
Deposit Bag #	1284169624	Deposit Bag #: 1 287e(1,9/e24	
Deposits Inces		particle (backling) (lines)	
Deposit \$	2147.119	Bank Validated \$:	
Completion Time		Bank Validation Time:	
Change Order \$	1/4	Change \$ Received:	
Comments:		Comments: N)	

^{*}Deposit Witness confirms that cc initials, completion time, deposit alip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

^{**}Banking Witness confirms that the cc initials, date and tima of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

PARTNER	TILL AUDIT #1
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

PARTNER	TILL AUDIT #3
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

P/	ARTNER	TIP DROP LOG		
PARTNER#	INITIALS:	DROP BAG #	(mendatory):	TÎMÉ:
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				k Marijan k
				Prija. A.
				a de la company
			93773	1
			33,446,4	

PARTNER TIP REM	OVAL (w	eekly) 🧠
PARTNER #:	INITIALS:	
CC WITNESS (mandatory):	TIME:	
DROP BAG #'S:		

STORE COMMUNICATIONS .								
DA`	Y -			DATE				
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						***************************************		
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<u> </u>	<del></del>			· · · ·				
REGISTER 1	TOP	TILI	DROP LOG			OTTOM DROP BAG #		L DROP LOG
Edam	BP9 232 N 76	(NITHALS	2,80	, N	AME		INITIALS	
	*							
REGISTER 2	TOP		_ DROP LOG	REGIS	TER 2 B	OTTOM	Til	DROPLOG
PARTNER NAME	DROPBAG#	GC INITIALS	TIME	, PAR	TNER	DROP BAG #	CC INITIALS	TIME
Felsha	B899323584		esryth					
REGISTER 3	TOP	TILI	L DROP LOG	REGIS	TER 3 B	OTTOM DROP BAG #	CO:	L DROP LOG
NAME		INITIALS		, N	AME		INITIALS	
	· · ·							
REGISTER	TOP	) (1) TIL	L DROP LOG	REGIS	IIE:WE	OTTOM	Section 1	L'DROP L'O
PARTNER NAME	DROP BAG #	CC INITIALS	TIME-	PAF N	AME	DROP BAG #	INITIALS	TIME
<u></u>								<del> </del>

\ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \ \					SAF	E COUN	T:;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;;	in British			
NAME	Ŏ!	PEN:900	un	MID 1:		MID 2: 💙	y/or	MID 3:		CLOSE:	71
SAFE COL		ART	END	START	END	START	END	START	END	START	END
TIME		1.30x	1:350			115472	4:528			5:00	1.300
\$0.01		50	33			50	50			50	360
\$0.05		22	33			33	31			3(	28-
\$0.10		9	19			19	17			17	12
\$0.25		39	37			37	35			35	28
\$1.00	ු පි	110	130			149	143			143	156
\$2.00		8	8			Ø	Ø			0	6
\$5.00	1	73	101			101	81			81	40
\$10.00		7	7			7	7			η	13
\$20.00		15	36			36	43			પર્વ	85
OTHER \$'s		<b>♂</b>	6			Ø	Ø			Õ	0
Total Chan		000	<b>7€G</b> D			2000	2000			മാഴാ	വരെ
# Tills/Total	1\$ 8	etwe	nother			Adve	Active.			Actio	Activo
# Till Drops		4	77			40	90			TL	TC
Cust. Reco	v. Cert.	3	3)			31	31			31	31
P-Card		Y/OS	YVN	Y/N	Y/N	Y/(N)	Y(N)	Y/N	Y/N	3/00	YOD
# Tip Bags		てし	72			40	45			IL	1
Comments:				·		(JA)	T				

	Report Store Operating Funds
Signature:	* \$ Amount Entered:

Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1. 1	SELECTION OF THE PROPERTY OF THE	POSIT INFORMATION	
	periosi priep		¿Daugsili (o taajik
Cash Controller	V .	Taken By Cash Controller:	Ki_
Preparing Deposit:		Date to Bank:	8128
Start Time:	/00 D	Time to Bank:	450
∙Deposit Bag #:	12839616	Deposit Bag #:	12839616
(Deposit Williess)	That Early are server as	Parking Williams	10 5 2 8 This is a second of the second of t
Deposit \$:	2191.104	Bank Validated \$:	• • · A
Completion Time:	1040	Bank Validation Time:	-111H
Change Order \$:	nla	Change \$ Received:	10111
Comments:		Comments:	ND

^{*}Deposit Witness confirms that cc initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

^{**}Banking Wilness confirms that the cc initials, date and time of cc departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

PARTNER	TILL AUDIT #1
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

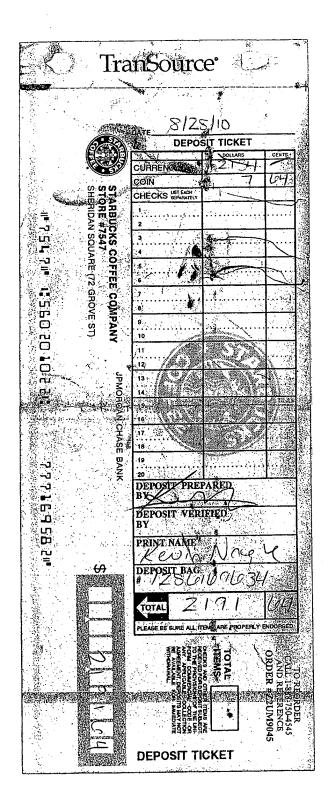
PARTNER	TILL AUDIT #3
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

PARTNER #	INITIALS:	DROP BAG #:	WITNESS (mandatory):	TIME:
			YE (A)	

Date Reviewed:

PARTNER TIP RE	EMOVAL (weel	dy) 🤃
PARTNER #:	INT ALS:	
CC WITNESS (mandatory):	TIME:	
DROP BAG #'S:		
	¥	
	-	
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	STORE COMMUNICATIONS							
DA`	1- Jun	Lay	7032-70-17 (SC)	DATE -	8-2	8-10		
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	• 1						<del></del>	<del></del> -
REGISTER 1 T	OP.	i de in	L DROP LOG	REGIST	ER1B	OTTOM	ŤIL	L DROP LOG
S SNAMES	###DROP/BAG###	INITIALS	WEIMERS	PARTI NAV		DROP BAG###	INITIALS	***TIME
J.M.	23600	1	430	100	<u> </u>	ep323600	DE	1200a
REGISTER 2 T	OP	TIL	L DROP LOG	REGIST	ER 2 B	OTTOM DROPBAG#	ÇÇ V	DROP LOG
MAME	Meoz	ivit jals:	A 4 4 7 7 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	- NAM	Eferitable		HINITIALS	
			700					
REGISTER 3 T	OP 1	l tu	DEOD LOC	PECIST	ED 2 B	OTTOM	# 2000 d	
PARTINER STATE	LVEROPIBAG#W	AT CC	STUMES.	PARTN		OTTOM DROP BAG #	CG)	TIME
-				~~~~				
l :								1
7								'
REGISTER 4 T	OP	ŢILI Sec	DROP LOG	REGISTI	ER4B	OTTOM ANDROPBAG#	TILL	DROP LOG
NAME	(1) 1 (1) (1) (1) (1) (1) (1) (1) (1) (1	INITIALS		'NAMI			INITIALS	12. A. A. A.
				L			Ī	



Cash Management Log
DAY-Sunday DATE- 8 1291 10

	Karangan Kar			SAF	E COUN	T. A. S. S. S.				
NAME	OPEN /	doe_	MID 1:		MID 2: をめ	المافير	MID 3:		CLOSE: A	elu
SAFE COUNT	START	END	START	END	START	END	START	END	START	END
TIME	5:30A	1:03Ph			17450	4:300			4:200	12:90
\$0.01	36	36			36	36			26	24
\$0.05	28	28			256	28			78	25
\$0.10	12	12			12	W			10	6
\$0.25	28	28			29	25		<u> </u>	25	ão_
\$1.00	146	161			161	121			121	184
\$2.00	Ø_	Ø			C	0		<u> </u>	0	0
\$5.00	40	57			59-7	47			17	0_
\$10.00	14	18			18	18			18	6
\$20.00	55	148			48	62		L	62	771
OTHER \$'s	Ø	Ø	<u> </u>	<u> </u>	P	n		<u> </u>	0	
Total Change Fund	2000	2000			2000	2000			2000	200
# Tills/Total \$	4/200	Adrice			MANY	Active			Acre	A 4/202
# Till Drops	4/0	40		<u> </u>	12	77			1	ĽŽ.
Cust. Recov. Cert.	31	건		<u> </u>	24	24		1	24	124_
P-Card	Y/NO	Y/N	Y/N	Y/N	Y∱₹	\$ \( \bar{D} \)	Y/N	Y/N	YEN	YO
# Tip Bags	40	40		<u> </u>	R	7		<u> </u>	11	
Comments:	0	(E)				-				

Agrician conti	Report Store Operating Funds
Signature:	* \$ Amount Entered:

Attach validated deposit slip/courier slip and deposit bag receipt to this sheet

	A 的,A TKE 身份,A A A A DEP	OSIT INFORMATION	
	Proposition		Deposition Sank
Cash Controller		Taken By Cash Controller:	$\mathcal{H}_{\mathbf{L}}$
Preparing Deposit:		Date to Bank:	5129
Start Time:	845	Time to Bank:	9 50
Deposit Bag #:	1284169622	Deposit Bag #:	1286149622
/Deposity/Iness	No. 18 Sept. March 1997 Control	A COBUNKIO Windows	the same of the contract of the second
Deposit \$:	3608.74	Bank Validated \$:	RI.A
Completion Time:	915	Bank Validation Time:	NIT
Change Order \$:	1/8	Change \$ Received:	7
Comments:		Comments:	NÞ

^{*}Deposit Witness confirms that cc initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in Deposit Prep section.

^{**}Banking Witness confirms that the cc initials, date and time of cc deperture to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.

PARTNER	TILL AUDIT #1
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	
Comments:	

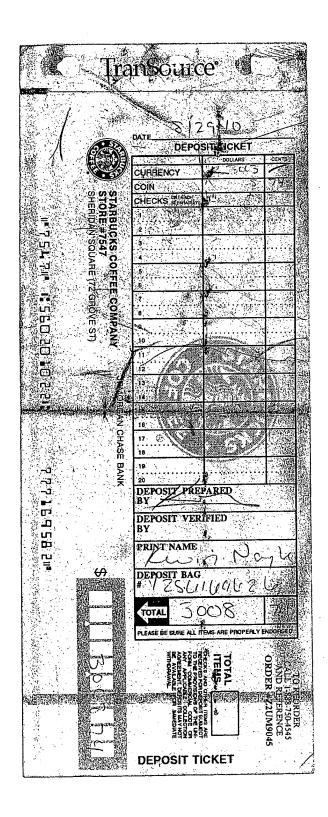
Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

Store Manager:	
Date:	
Partner Name:	
Register ID	
Over/Short \$:	

41 B 18	PARTNER	TIP DROP LO	
PARTNER#	INITIALS	# IDROP BAG #	WITNESS TIME (mandatory)
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10000	7 1	46478580	
103359	2/2/	4047858 1	164

多数产品的 电影	DM VERIFICATION
DM Signature:	Date Reviewed:
Comments:	

PARTNER TIP REMOVAL (weekly)					
PARTNER#	INITIACS:	1			
CC WITNESS (mandatory):	TIME:				
DROP BAG #'\$:					
	•				
	,				



#### CASH MANAGEMENT TROUBLESHOOTING

#### ISSUE: Till is short opening fund when CC counts down drawer after final use.

#### Possible Causes:

- · Drop box funds were not pulled.
- Drop box swept and till drop made without realization that till would not be used again that day.
- · Paid Out brought drawer below opening funds.
- Register partner dropped funds in wrong drop box.

#### Solution:

- 1. Verify drop box funds were pulled (do not mix funds from other Register ID's).
- 2. Calculate funds needed to bring till to opening fund (whole \$ amount only) and remove that amount from change bank.
- 3. Record removal of funds (\$ amount and Register ID [#, Top/Bottom]) on Comments section of Safe Count Log.
- 4. The shortage in the change bank must be corrected when the deposit is prepared.

#### NEXT DAY:

- Before beginning to prepare the deposit, to balance the change bank, review Comments section of the Safe Count Log from
  the previous day to determine which Register ID was associated with the change bank shortage.
- Remove funds from the last logged till drop bag of that Register ID and place funds in the change bank to return it to the correct amount.
- 3. Record removal of funds (\$ amount and Register ID [#, Top/Bottom]) on the Comments section of the Deposit Prep Log.

#### ISSUE: Unassigned till is over opening funds.

#### Possible Causes:

- Drop box funds were not pulled the last time the till was closed.
- Till drop was made without realization that the till would not be used again that day.
- · Funds were dropped from another till in this till's drop box.

#### Solution:

- 1. Using the cash scale in cash calculator mode return the till to opening fund.
- 2. Refer to the Till Drop Log to determine which partner was the last to use that Register ID.
- 3. Place extra funds in till drop bag and record Register ID (#, Top/Bottom), the final register partner's name, and "extra funds drop" on the till drop bag.
- 4. Record till drop bag in the correct Till Drop section per normal.

#### NEXT DAY:

1. When preparing the deposit combine the contents of the two drop bags before entering that partner's till funds at the MWS.

#### ISSUE: Forgot to pull drop box funds and sales media before next register partner begins ringing transactions.

Possible Cause: Drop box funds and sales media not pulled by CC before next register partner begins to ring transactions. Solution:

- 1. As soon as possible, pull drop box funds and sales media and prepare a till drop per normal.
- 2. Make a note on the till drop bag that funds/sales media were pulled late.

#### ISSUE: There are no drop box funds/sales media to pull and drop after register partner closes till.

Possible Cause: Register partner rang very few transactions and received no 20's or sales media.

#### Solution:

- Even though there are no funds or sales media to drop, prepare a till drop bag per normal, placing the Closing Register Receipt in the bag.
- Record the till drop bag on the Till Drop Log under the appropriate Register ID (#, Top/Bottom) and secure the till drop bag in the safe.

# ISSUE: "undocumented till drop bag" Till drop bag in safe; not logged on Till Drop Log; no till assignment listed on MWS. Possible Causes:

- Till drop not recorded when a drawer overage was found and dropped.
- Change bank was over during safe count and overage was removed to balance safe.
- Funds were discovered FOH and were dropped without documentation.

#### Solution:

- 1. Look for any documentation on CML, on or inside bag (Register ID or Closing Register Receipt) to indicate source of funds.
- 2. If funds belong to an identified partner combine the contents of the two drop bags before entering that partner's till funds at the MWS.
  - If the partner had two till assignments, combine the contents of the two drop bags that are from the same Register ID
    before entering that partner's till funds at the MWS.

NOTE: If the Register ID is unknown, combine the contents of the undocumented till drop bag to one of the identified partner's till drop bags before entering that partner's till funds at the MWS. This will create an overage in one of the partner's Register ID Drawer O/S and a shortage in the partner's other Register ID Drawer O/S. These two Drawer O/S should balance each other out.

- If funds belong to a Register ID but no partner is identified, combine the contents of the undocumented till drop bag with the
  contents of the till drop bag of the final partner assigned to that Register ID before entering that partner's till funds at the
  MWS.
- If funds can not be matched to a partner or Register ID, the funds will be added to the deposit total after all other till drop bags have been processed and accepted.
- 5. After adjusting the deposit total to include the undocumented till drop bag funds make a note in the Deposit Prep section Comments box. Notify Sales Audit (Explain Over/Short to Sales Audit).

#### ISSUE: Consolidated till drop bag funds do not match MWS deposit total:

#### Possible Cause:

- A data entry error was made when entering funds at the MWS during the recount process.
- A till assignment was not Accepted (Y) on the MWS deposit screen.
- An error was made when counting funds.

#### Solution:

- 1. Recount consolidated deposit funds using the cash scale in cash calculator mode.
- 2. Verify that all till assignments have been Accepted (Y) on the MWS deposit screen.
- 3. Adjust deposit total to match actual funds on hand and accept deposit.
- Make a note in the Deposit Prep section Comments box of the deposit adjustment amount. Notify Sales Audit (Explain Over/Short to Sales Audit).

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# Week 2 Aug 30 - Sep 5

#### Cash Management Log Policies, Standards & Procedures

The Cash Management Log must be completed each day. Print legibly and complete in pen.

Store operating funds and tip funds must be secured at all times.

#### Till Drop Procedure (Cash Controller):

- Record register partner's name, Register ID (#, Top/Bottom), date and CC initials on till drop bag.
- Place funds from drop box, sales media from POS drawer and Closing Register Receipt in till drop bag. Seal till drop bag.
- Record register partner name, entire till drop bag #, CC initials and time on the matching Register ID section of the Till Drop Log.
- Secure till drop bag in inner compartment of safe, behind door 2.

#### Final Use Till Count Procedure (Cash Controller):

- Remove till, sales media from POS drawer, funds from drop box and Closing Register Receipt.
- Count down combined funds from till and drop box using cash scale in cash calculator mode.
- Remove funds in excess of opening fund amount, leaving opening fund amount in till.
- Follow Till Drop Procedure to secure excess funds, sales media and closing register receipt.
- Secure till with verified opening fund in POS drawer or safe.

#### Safe Count Procedure (Cash Controller):

The safe must not be left open and unattended.

The safe must not be opened or the time delay set during the first 30 minutes and the last 30 minutes of customer operations.

Only the Cash Controller may set and access the safe.

Complete and record an accurate physical "start" count when accepting the cash controller keys and an "end" count when passing the cash controller keys to the next cash controller or counting out at the end of day.

- 1. Record CC initials and start or end count time on the Safe Count Log.
- 2. Count and record change fund amount, opening till fund amounts, # of till drops, # of Customer Recovery certificates, PCard, and # of tip drops

NOTE: Lock Out Period Safes: When completing a safe count during the Lockout Period (3pm-8am) record "N/A" or "Locked Out" in the number of till and tip drop section of the safe count. All safe counts occurring outside of the lockout period (8am-3pm) must include an actual physical count of all till and tip drop bags.

#### Deposit Log (Cash Controller):

NOTE: Procedures for preparing the deposit and transporting the deposit to the bank are located in the Store Operations manual section 4 Cash Control.

The deposit must be prepared and transported to the bank every day.

The deposit must be prepared after 8am and must be transported to the bank by 3pm.

The deposit must be taken inside the bank for processing if the bank is open. The weekend depository box must only be used if the bank is

#### Deposit Prep Section Procedure:

- 1. Record the start time and CC initials in the Deposit Prep section on the date the deposit is processed.
- Record deposit \$, deposit bag # and completion time.
- Deposit Witness records their initials after confirming that the CC initials, completion time, deposit slip amount and sealed deposit bag # are accurately recorded in the Deposit Prep section.
- Secure sealed deposit bag in inner compartment of safe, behind door 2, if not immediately transported to bank.

#### Deposit to Bank Section Procedure:

- 1. Record CC name taking deposit to bank, date to bank, time to bank and deposit bag # in the Deposit to Bank section on the date the deposit is processed.
- Banking Witness records their initials after confirming that the CC initials, date and time of the CC departure to bank and sealed bag # are accurate and recorded in the Deposit to Bank section.
- Record validated deposit amount and validated time on Deposit to Bank section and attach validated deposit slip after returning from the bank or when the deposit slip has been retrieved for deposits made through the weekend depository.

#### Till Audit Procedure (Store Manager):

A minimum of two random till audits must be performed each week.

- Follow steps 1-4 of Final Use Till Count.
- 2. Record SM name, date, register partner's name and Register ID on Partner Till Audit Log. Over/short will be recorded when deposit is prepared.
- Secure till with verified opening fund in POS drawer or safe.
- 4. Ensure over/short is recorded after deposit is prepared on following day.

#### Report Store Operating Funds Procedure (Store Manager):

The Store Operating Funds (change bank and till bank) must be physically verified and updated on the MWS each week.

1. From the MWS select "Manager Menu", "Daily Bookkeeping Menu", "Report Store Operating Funds"

- FI to Count Change/Till Bank Funds. Enter the amount of money actually in the Change and Till Bank in the two fields "Total Change Bank" and "Total Assigned/Unassigned Tills". Record the total on the Cash Management Log under "Report Store Operating Funds" and sign off.
- Upon completion of entering the funds amounts press "F1" to Save and then "F7" to Quit.

#### Tip Drop Procedure (all partners):

Tip funds must be secured at all times.

- 1. Remove tip funds from plexi, place funds in a tip drop bag and seal tip drop bag.
- Record date on tip drop bag.
- Record partner #, initials, and entire tip drop bag # on the Tip Drop Log.
- Secure tip drop bag in inner compartment of safe, behind door 2.
- Witness records their initials and time after verifying the tips have been secured in the safe.

#### Tip Drop Removal Procedure

- 1. Remove tip drop bags from inner compartment of safe (cash controller).
- Record entire tip drop hag # for each tip drop bag on Partner Tip Removal Log.
- Record CC initials as Witness and time.
- Transfer tip drop bags to partner processing tips.
- Partner receiving tip drop bags records partner # and initials after verifying tip drop bag #'s.

#### Accountability and Duty to Report

Failure to comply with cash management log policy endangers partner safety. Acts in violation or omissions of policy are grounds for disciplinary action up to and including termination. Uncorrected or continuing violations must be reported to management, your local Partner Resources generalist or the Standards of Business Conduct Helpline at 800/611-7792.

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વિભાગમાં માના કરવા છે. તેને કરવા તેને કરવા તેને કરવા તેને કરવા તેને કરવા છે. તેને કરવા તેને કરવા તેને કરવા તેન	unununutimmutamanatamanatamuutimmutatimuutamatamuun >
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Corrective Action Form
Store Nymber & Name.: 13538 274 74 Ave
Partner Name: Caylos Montevo Partner Number:
Manager's Name: Steven Rivera Today's Date: 8/24/2009
Statement of Situation
Manager's Statement Describe the situation using specific examples. Use Corrective Action Plan Form, if necessary.  Date of Occurrence(s): 7/27,8/7 On these dates Com los  Description: four ed, to ensure that the MWS deposit section  Was electronically closed out. This results in a  discrepency within reported cash over short.
Further violation of Starbucks standards, policies and procedures may result in further corrective action up to and including separation.  Partner's Statement
Date of Occurrence(s):
Description:
Corrective Action
(circle one) (Verbal) Written Final Written (circle one) Verbal Written Final Written  Date: 824 199 By Whom: Strive a Date: By Whom:  Comments: Carlos Must ensure Comments:  That he processes deposits
Partner scheduled to meet for follow-up evaluation on
See attached Action Plan.  Other:
Reinforcing Improved Performance
Date:Performance has (circle one): improved not improved
If performance has improved:  If performance has NOT improved:
Specific description of how partner performance has improved:  Action Taken:
Action Plan for continued reinforcement of improved performance:  Gurtov - 25
Signatures of Social
V+2 = 8/2/109
Manager preparing form Date Next level manager Date
I have read the above document and understand the information,
Partner Date
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# **4 POINT PERFORMANCE RATING SCALE**

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1) BASIC INFOR	MATION: COMPLE	TE FOR ALLTRAN	SACTION	vis		,			<i>"</i>
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SOCIAL SECURITY/I		STORE/ DEPT, NAME	STORE	Carlos			STATE/PI	ROVINCE	
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BIRTHDATE		☐ Male En ☐ Female En	nergency Co nergency Co	ontact Na	me	_			
STREET ADDRESS	L I Warned	LI Fernate Lit		ANGE NA					
CITY	STATE	PROVINCE ZIF	P/POSTAL (	CODE	······································		HOI	ME PHONE	
							(	) -	
3) NEW HIRE/RE	HIRE: (For U.S., C	omplete & submit I-9	and WC						
EFFECTIVE DATE		ULL TIME 🔲 REGULA	ı	SITION	NAME	_	STARTING P	AY PER 🗍 HR 🗍 Y	'R
	. <del></del>	ART TIME   TEMPOR	ARY						•
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COMPLETE THIS SE		NCE REVIEW MUST	T ALSO F	SE CON	IPI ETEN				
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1.1	ABOVE EXPECTA				HOURLY:	1			
	☐ MEETS EXPECTA ☐ MUST IMPROVE	TIONS		RALL NU	JIVIERIC	то	\$ PEI	R 🗆 HR 🗀 YR	
5) PROMOTION									
EFFECTIVE DATE	TO POSITION NAME	☐ IN-PLACE PROM	OTION		STORE/DE	PT# p	ROM \$	PERHR	YR
1 1		☐ PROMOTE TO VA	ACANT PO	SITION		i			
REGIONAL OFFICE	S AND SSC ALSO	TO POSITION#	· · · · · · · · · · · · · · · · · · ·	JOB TIT	<u>                                     </u>		O \$	PER HR	IYK
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9) EXPATRIATE-	INTERNATIONAL	ASSIGNMENT				, , , , , , , , , , , , , , , , , , ,			
	CTED RETURN ACT		CITY	***		COUNT	RY		
		rs Only: Send store	file to Re	gional C	Office				
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12/09/10	Click here \ SELEC Explain "OTHER" h			iere∖Cas n "OTHEI	sh handle issi	ues: PAP		-	
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MANAGER NAME	a comments.	MANAGER TITLE	INORGROC	K IOI ZI	MANAGER	ucillic3		DATE	
Jennifer Gurtov		District Manager			PARTNER #			12/13/10	
MANAGER NAME		MANAGER TITLE			MANAGER PARTNER #			DATE //	
PARTNER RESOURCE	CES NAME	PARTNER RESOURCE	STITLE		PARTNER F	RESOUR	CES	DATE	
COMMENTS: On two	separate occasions	Carlos took sealed depo	sits from I	nis store	PARTNER #	ed them	into the bar	ık4 davs later in	drop bags
with different numbe	rs than the bag the de	posit was in when he to	ook it out o	f the sto	re. Carlos a	dmitted t	o taking the	funds out of the	e store in a
written statement.		,							
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Updated 1/27/2009

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Gurtov - 27

* Control of the cont	Jon John Me	
Posters Name: (MANA)	Store Number & Name.:	20070
Partner Name: WWW	Der Guatori	Partner Number: 1000012
Manager's Name: <u>Jev W</u>	yer yurtor	Today's Date: 4/24/10
Statement of Situation	1	
	scribe the situation using specific examples. U	no Corrective Action Plan Form if necessary
Date of Occurrence(s):	9126	Se Conective Action Flan Form, il necessary:
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Och Oliver	,	, ( ) , , , , , , , , , , , , , , , , ,
Further violation of Starbucks star Partner's Statement	dards, policies and procedures may result in	further corrective action up to and including separation.
Date of Occurrence(s):		
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Corrective Action		
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Partner scheduled to me	eet for follow-up evaluation on	_to review Action Planto improve performance.
See attached Action Plan	<b>1.</b>	Other:
Reinforcing Improved	Performance	
Date:Perf	ormance has (circle one): improved	not improved
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Specific description of how partne	r performance has improved:	Action Taken:
Action Plan for continued reinforce	ment of improved performance:	
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Manager preparing form	Date , Nex	tt level manager
I have fead the above document a	nd understand the information.	
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Partner Vellow Copy E	Partner Records (Mailston S RSS)	Pink Conv. Manager/Store Conv. Rlue Conv.Partner



# Gurtov - 28

#### Performance Improvement Plan

To: Charis Liu

Partner Number: 1205272

From: Jennifer Gurtov

Date: 04/11/11

Subject: Performance Improvement Plan

Cc: Nancy Murg Partner File

Nancy Murgalo, partner resources manager

#### Effective Date: 04/11/11

Starbucks Coffee values the contributions of its partners and in return, expects partners to meet their job expectations. Our goal is to help our partners be successful in their role. As a result of your recent performance you are being placed on a 90 day Performance Improvement Plan. This plan outlines the expectations of your position, as well as, identifies specific areas where improvement in your performance is required.

Throughout this 90-day period, you will receive written documentation of your progress on meeting your job expectations. At a minimum this will occur at the end of 30 and 60 days. At the end of the 90-day period your overall performance will be reviewed. At that time, it will be determined whether you have successfully demonstrated satisfactory performance and if employment with Starbucks Coffee Company will continue.

This plan serves as a final written warning. Your failure to meet and sustain the expectations outlined in the plan will result in termination of your employment.

Although this plan is in effect for 90 days, it does not create a guarantee of continued employment. Starbucks Coffee Company retains the right to terminate employment at any time if you fail to demonstrate improvement in your performance. In addition, Starbucks Coffee Company reserves the right to amend this plan at any time.

The attached Performance Improvement Plan reviews your current performance measured against the Key Responsibilities, Other Measurements and Core Competencies of your position. It also outlines SMART (Specific, Measurable, Achievable, Realistic and Time-sensitive) goals to improve your performance.

Signing below indicates you acknowledge receipt of the Performance Improvement Plan and that you understand its purpose, intent and expectations.

Partner Signature:	Date:
Manager Signature:	Date:

CONFIDENTIAL Performance Improvement Plan

Pa. 1 of 6

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Key Responsibility, Other Measurement, Core Competency:

Achieves Results: Understands what drives overall business success and is accountable to prioritize and deliver quality results. Demonstrates knowledge of core products and processes to get results. Anticipates obstacles and takes action to prevent or minimize their impact.

- Prioritize and focus on what is important
- Identify and solve problems
- **Deliver Results**

#### Current Performance Rating: MI

Summary of Current Performance:

Charis does not execute the Plan, Do, Check, Adjust cycle. If her original plan is not working for her, she does not make adjustments. (ie... At Home Coffee/Store Cleanliness/Customer Voice) She has not consistently followed up on execution of plans resulting in multiple areas of her operation where she has not held herself and her team to success measures. This has been evident in inconsistencies with poor execution of maintaining a clean environment to QASA standards of 90% or higher. DM consistently shares areas of opportunity from a cleanliness perspective. It takes several conversations for Charis to take action, and she has not created/maintained a system to ensure store is operating to cleanliness standards consistently. She does not regularly review the environment to ensure opportunities have improved. Charis consistently misses goals. She does not provide her team with a plan that leads to consistent success in At Home Coffee. She also does not create highly satisfied customer consistently as measured in her customer voice results as well as complaints made to DM. She does not consistently perform Values Walks nor does she hold her team of ASM/SS accountable to performing theirs. Charis reviews her customer voice results, builds a plan, but does not follow up with her team to ensure that they are doing the plan. This has led to her inability to sustain results in this metric. She does not maintain cash over/short within company standard of .05% of sales, nor hold team accountable to cash handling standards.

SMART Tasks to Meet Expectations: (Tasks to assist with performance improvement. Include measurement(s)). SAMPLES @1.

Utilize At Home Coffee platform to articulate a clear picture of what success looks like and set clear. 2nts expectations to partners, Utilize tools such as DCRs to communicate goals, ensure SS check USDs against goal throughout shift and communicate accordingly to next leader. Track results daily, check and adjust as needed to ensure results are being achieved. Also ensure that Area 82s At Home Coffee Plan is

being executed consistently: No SAmples, conscious decision to pul samples, 2 lib plans Charis must execute weekly QASA audits, submit previous weeks audits with corrections to DM by Monday afternoon, DM will audit monthly, goal 90% or better.

Charis must ensure Duty Roster is filled out completely in all areas daily. She must set clear direction to her team around the expectations regarding duty roster, the results looking to be achieved, and follow up accordingly to ensure team understands and is following direction.

Charis must ensure her team is completing the NY Critical Checklist 3x daily. Any opportunities need to

be fixed in the moment.

BOH as well as FOH must be thoroughly deep cleaned and organized. Label all shelves with product name and par Remove any unused or unneeded product from BOH. This is to be done within the first two weeks of receiving this plan and maintained consistently going forward. boxes on floor, proposed cupil sugn for Perform Go-See Activity during most opportunistic day and day part as defined on customer voice. Do a root cause analysis to find problem that needs to be solved (Which key drivers show most opportunity for improvement?). Create thoughtful, strategic and specific Store Plan of Action, share with team to ensure consistent positive growth in overall satisfaction is achieved. Customer Voice Action Plans must be submitted to DM by the following Monday after results are available and posted upon approval. Charis must then ensure that the plan is living in her store consistently to drive a result.

7. All partners must know their Customer Voice Score and how to drive results with the behaviors of the World Class Customer Vision: Anticipate, Connect, Personalize and Own.

8. Charis must ensure she has a Value's Walk completed at the beginning of each of her shifts. She must also ensure she incorporates time into her cadence to ensure that her ASM/SSs are completing Values Walks to standard and ensuring that the indicated behaviors are being demonstrated consistently and coached as needed.

Charis must audit her cash log weekly to ensure partners are adhering to all standards consistently. She must communicate weekly with DM on Monday's reporting all daily/weekly over/shorts as well as action taken or coaching conversations had. Croh is in line, to off in My ush lay - Chinis con

Summary of Performance at 30 Days, May 10th @ 2p: (Summary of performance with specific examples) A street of the first of the street

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1. Case 1:11-cy-92521-AJN-KNF Document 50-36 Filed 05/08/12 Page 34 of 62

OCLS: No communication of goals

OSS: check after such / not solio plan to check + sopot

Page 34 of 62

OCLS: No communication of goals

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OS2 Plan: not being executes

2. QASA weekly noits: 3/28, 4/4, 5/8, 5/15 (noem4 home 4/11, 4/18, 4/25, 5/1)

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3. Duty Rostre:

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4. Ny Cirtist Checklists:

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5. BoH'is Abelow

6. NO CV Action plan

NO CV ARRIVE PLAN FOR April

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Key Responsibility, Other Measurement, Core Competency Develops Continuously

Continuously seeks opportunities to improve self and others. Leads with trust, honesty and commitment to hire, coach and develop partners to achieve their potential

Know your strengths and opportunities

Actively engage and apply learning experiences

Supports the development of others

Current Performance Rating: MI

Summary of Current Performance

Charis does not consistently address performance and at times, she ignores performance below company standards. She does not consistently hold team accountable to performance standards/operational procedures (ie...values walks/ny top 10 critical, dress code) or paint a clear picture for team on what success looks like from cleanliness standards, specifically from customer perspective. She has not consistently coached team to understand how they contribute to store goals of customer satisfaction and overall store success nor has she consistently held them accountable to the direction she has set. She also does not create the link of on the job assignments and work opportunities to partner development and increasing skill level. She uses similar coaching

- SMART Tasks to Meet Expectations: (Tasks to assist with performance improvement, Include measurement(s).
   Conduct one/one with every partner during first 30 days of plan to have development discussion. From those discussions, create succession plan in store that is forecasted 90 days out with anticipated turnover/churn and business growth. Include behaviors with timelines and milestones that enable staffing to be proactive and not reactive on all levels within store, including staffing of baristas and shift supervisors. To be provided to District Manager the first week of each month with status updates. Monitor and make timely performance management decisions on partners who are struggling to meet expectations. (dress code, time and attendance)
- 2. Invest time in the professional growth of others, use our partner development system to engage and inspire. This can be scheduled on administrative days or one on one, or while demonstrating and linking for partner how on the job tasks build strengths and develop partners. Coach in the moment. Keep a coaching log, plan out connections monthly, and submit recap of interactions the first week of each month to DM. Partners should have individual goals and focuses. At a minimum, one high performer should have a PDP, and one low ME performer should have an action plan in place to develop strengths and consistent meets expectations behaviors. Utilize such tools as, but not limited to PDP forms, action plans, success profiles.

3. Ensure partner reviews are completed on time. You can utilize the 6-4-2 cycle to aid in ensuring that all performance reviews are completed within guidelines and delivered on time. They must be submitted to DM the Monday prior to delivery to the partner.

One on ones need to happen with all SSs monthly to review prior months results of AOP and scorecard, discuss plan of action as well as what accountability looks like in achieving said results as well as strengthening skill set level

5. Ensure clear plan is in place to ensure Brandi Bravo's readiness for SM by July of FY '11.

6. Utilize planner/calendar/repeatable routine, whatever needed to ensure that information is provided to DM in a timely manner. This includes, but is not limited to Action Required e-mails, arriving at meetings on time and prepared, sending Monday Reporting numbers by 12pm, as well as end of day completion expectations.

Summary of Performance at 30 Days: (Summary of performance with specific examples)

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1. hrs one/one w/ All phylones/No log

Succession plan: one Jackson: Michael

No succession plan w/ dates

Chers wery his preacing

No plan e-nicles & DM

2. No coaching log
Northing submitted to DM
No PDP
No retire plan for lower performer
-coaches were pretured to perform wlanging to personality
(make eye content, how me you?)

3. Review entens with computer for DIANA CARRION: effects out # 4/16/11

ohrs not yet been deliveres to Direct. will be delivered on Tungs 5/17.

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Summary of Performance at 60 Days: (Summary of performance with specific examples)	
Summary of Performance at 90 Days: (Summary of performance with specific examples)	

CONFIDENTIAL Performance Improvement Plan

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Key Responsibility, Other Measurement, Core Competency
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Summary of Performance at 60 Days: (Summary of performance with specific examples)
Summary of Performance at 90 Days: (Summary of performance with specific examples)
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Summary of Current Performance: (Summary of recent performance with specific examples.)
SMART Tasks to Meet Expectations: (Tasks to assist with performance improvement. Include measurement(s)).
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Summary of Performance at 30 Days: (Summary of performance with specific examples)
Summary of Performance at 60 Days: (Summary of performance with specific examples)
Summary of Performance at 90 Days: (Summary of performance with specific examples)

CONFIDENTIAL Performance Improvement Plan

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The following provides an overa	ll summary of your performance an	d progress on this plan to da	ite:
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Overall Performance Summary at 30 Days: (	Overall summary of performance and progress to date)
Partner Signature:	Date:
Manager Signature:	Date:
Overall Performance Summary at 60 Days: (	Overall summary of performance and progress to date)
Partner Signature:	Date:
Manager Signature:	Date:
Overall Performance Summary at 90 Days: ((	Overall summary of performance and progress to date)  Date:
Manager Signature:	Date:
This Performance Improvement Plan is:  SUCESSFULLY completed and is a UNSUCCESSFULLY completed and is a complete and	closed.  nd as a result, the partner will be separated.
Partner Signature:	Date:
Manager Signature:	Date:

CONFIDENTIAL Performance Improvement Plan

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# Charis Liu- 30 Day Check In

From: Jen Gurtov		
To: Nancy Murgalo; Victor Heutz		
Subject:	Charis Liu- 30 Day Check In	
Sent:	Sent: 5/17/2011 8:30:56 PM +00:00	
Attachment	s: Charis Liu PIP-30 Day Check in.doc	

Nancy and Victor,

I contacted PRCC, waiting to hear back from a specialist in regards to separating Charis. I wanted to provide you a copy of her 30 Day check in results.

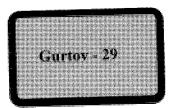
Will keep you posted once I hear from them, thanks.

Jennifer Gurtov

District Manager Starbucks Coffee Company 917.975.1331

**SourceLastModifiedTime:** 5/17/2011 8:30:57 PM +00:00

This HTML was generated by AccessData using data parsed from "jgurtov.pst". Please refer to that file for the original evidence.





### Performance Improvement Plan

To: Charis Liu

Partner Number: 1205272

From: Jennifer Gurtov

Date: 04/11/11

Subject: Performance Improvement Plan

Cc: Nancy Murgalo, partner resources manager Partner File

Effective Date: 04/11/11

Starbucks Coffee values the contributions of its partners and in return, expects partners to meet their job expectations. Our goal is to help our partners be successful in their role. As a result of your recent performance you are being placed on a 90 day Performance Improvement Plan. This plan outlines the expectations of your position, as well as, identifies specific areas where improvement in your performance is required.

Throughout this 90-day period, you will receive written documentation of your progress on meeting your job expectations. At a minimum this will occur at the end of 30 and 60 days. At the end of the 90-day period your overall performance will be reviewed. At that time, it will be determined whether you have successfully demonstrated satisfactory performance and if employment with Starbucks Coffee Company will continue.

This plan serves as a final written warning. Your failure to meet and sustain the expectations outlined in the plan will result in termination of your employment.

Although this plan is in effect for 90 days, it does not create a guarantee of continued employment. Starbucks Coffee Company retains the right to terminate employment at any time if you fail to demonstrate improvement in your performance. In addition, Starbucks Coffee Company reserves the right to amend this plan at any time.

The attached Performance Improvement Plan reviews your current performance measured against the Key Responsibilities, Other Measurements and Core Competencies of your position. It also outlines SMART (Specific, Measurable, Achievable, Realistic and Time-sensitive) goals to improve your performance.

Signing below indicates you acknowledge receipt of the Performance Improvement Plan and that you understand its purpose, intent and expectations.

Partner Signature:	Date:
Manager Signature:	Date:

CONFIDENTIAL Performance Improvement Plan

Key Responsibility, Other Measurement, Core Competency:

Achieves Results: Understands what drives overall business success and is accountable to prioritize and deliver quality results. Demonstrates knowledge of core products and processes to get results. Anticipates obstacles and takes action to prevent or minimize their impact.

- Prioritize and focus on what is important
- Identify and solve problems
- Deliver Results

### **Current Performance Rating: MI**

### **Summary of Current Performance:**

Charis does not execute the Plan, Do, Check, Adjust cycle. If her original plan is not working for her, she does not make adjustments. (ie...At Home Coffee/Store Cleanliness/Customer Voice) She has not consistently followed up on execution of plans resulting in multiple areas of her operation where she has not held herself and her team to success measures. This has been evident in inconsistencies with poor execution of maintaining a clean environment to QASA standards of 90% or higher. DM consistently shares areas of opportunity from a cleanliness perspective. It takes several conversations for Charis to take action, and she has not created/maintained a system to ensure store is operating to cleanliness standards consistently. She does not regularly review the environment to ensure opportunities have improved. Charis consistently misses goals. She does not provide her team with a plan that leads to consistent success in At Home Coffee. She also does not create highly satisfied customer consistently as measured in her customer voice results as well as complaints made to DM. She does not consistently perform Values Walks nor does she hold her team of ASM/SS accountable to performing theirs. Charis reviews her customer voice results, builds a plan, but does not follow up with her team to ensure that they are doing the plan. This has led to her inability to sustain results in this metric. She does not maintain cash over/short within company standard of .05% of sales, nor hold team accountable to cash handling standards.

SMART Tasks to Meet Expectations: (Tasks to assist with performance improvement. Include measurement(s)).

- 1. Utilize At Home Coffee platform to articulate a clear picture of what success looks like and set clear expectations to partners. Utilize tools such as DCRs to communicate goals, ensure SS check USDs against goal throughout shift and communicate accordingly to next leader. Track results daily, check and adjust as needed to ensure results are being achieved. Also ensure that Area 82s At Home Coffee Plan is being executed consistently.
- 2. Charis must execute weekly QASA audits, submit previous weeks audits with corrections to DM by Monday afternoon, DM will audit monthly, goal 90% or better.
- 3. Charis must ensure Duty Roster is filled out completely in all areas daily. She must set clear direction to her team around the expectations regarding duty roster, the results looking to be achieved, and follow up accordingly to ensure team understands and is following direction.
- 4. Charis must ensure her team is completing the NY Critical Checklist 3x daily. Any opportunities need to be fixed in the moment.
- 5. BOH as well as FOH must be thoroughly deep cleaned and organized. Label all shelves with product name and par. Remove any unused or unneeded product from BOH. This is to be done within the first two weeks of receiving this plan and maintained consistently going forward.
- 6. Perform Go-See Activity during most opportunistic day and day part as defined on customer voice. Do a root cause analysis to find problem that needs to be solved (Which key drivers show most opportunity for improvement?). Create thoughtful, strategic and specific Store Plan of Action, share with team to ensure consistent positive growth in overall satisfaction is achieved. Customer Voice Action Plans must be submitted to DM by the following Monday after results are available and posted upon approval. Charis must then ensure that the plan is living in her store consistently to drive a result.
- 7. All partners must know their Customer Voice Score and how to drive results with the behaviors of the World Class Customer Vision: Anticipate, Connect, Personalize and Own.
- 8. Charis must ensure she has a Values Walk completed at the beginning of each of her shifts. She must also ensure she incorporates time into her cadence to ensure that her ASM/SSs are completing Values Walks to standard and ensuring that the indicated behaviors are being demonstrated consistently and coached as needed.
- Charis must audit her cash log weekly to ensure partners are adhering to all standards consistently. She
  must communicate weekly with DM on Monday's reporting all daily/weekly over/shorts as well as action
  taken or coaching conversations had.

Summary of Performance at 30 Days, May 16th @ 10a: (Summary of performance with specific examples)

 Charis does not have a coffee action plan for her partners and has not set clear expectations. She did not fill out DCRs with goals. She has not set direction to her shift team to check and adjust. She is not

CONFIDENTIAL Performance Improvement Plan

- executing the Area 82 At Home Coffee Plan. She has made a conscious decision to pull samples, one of the tactics of the Area plan.
- 2. Charis only has audits from 5/8 and 5/15. She has not been completing them prior to these two. She has not submitted her audits to DM.
- 3. Duty Roster is not being filled out completely. The weekly/monthly task section is not being used at all. The once a day cleaning is not being utilized consistently. Inconsistent use of the daily task section. In reviewing the duty roster, she has not been following up with her shifts by coaching behaviors. She herself is not using the duty roster...she worked several closing shifts in which she left the entire roster blank for closing duties.
- 4. Charis has not saved any of this material. She has one sheet complete from the week of 5/9.
- 5. There are still many cleanliness opportunities both front of house and back of house (ie...café floors, restroom, condiment bars, wet floor signs, floor/drain area near front bar, boh milk refrigerator). Charis has labeled shelves boh with name, however not with par due to changing seasons. When I first walked into the store, there were boxes being stored on the floor, that were then removed and put away.
- 6. Charis scheduled herself to perform a go-see. She did not use her CV report as a tool that shows bottom opportunities in key drivers. She did not create a CV action plan for either April or May. She has not sent DM an action plan, neither has she set direction with her team to elevate the customer experience.
- 7. All partner do not know CV score and are not aligned in action steps in reference to Anticipate, Connect, Personalize, Own.
- 8. Charis only has Values Walks from the week of 5/9. She performed one during each shift, however did not complete them. She had also said she did not coach the team with her findings. Charis is not assessing ASM/SS Values Walks, therefore not coaching to ensure completed effectively.
- 9. Charis has made major improvement with her cash management log. She has been holding her team accountable to completing to standard. Only two opportunites were noted during DM audit...there was one section of tip drops that was not filled out completely(not known who dropped the bags)...and there was an opportunity when the mid shift did not count the safe over...she was coached by Charis.

Summary of Performance at 60 Days, June 14th @	2p: (Summary of performance with specific examp	oles)
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Summary of Performance at 90 Days, July 19	ⁱⁿ @ 2p:	(Summary of performance with specific examples)
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# Key Responsibility, Other Measurement, Core Competency Develops Continuously

Continuously seeks opportunities to improve self and others. Leads with trust, honesty and commitment to hire, coach and develop partners to achieve their potential

- Know your strengths and opportunities
- Actively engage and apply learning experiences
- Supports the development of others

## Current Performance Rating: MI

### Summary of Current Performance

Charis does not consistently address performance and at times, she ignores performance below company standards. She does not consistently hold team accountable to performance standards/operational procedures (ie...values walks/ny top 10 critical, dress code) or paint a clear picture for team on what success looks like from cleanliness standards, specifically from customer perspective. She has not consistently coached team to understand how they contribute to store goals of customer satisfaction and overall store success nor has she consistently held them accountable to the direction she has set. She also does not create the link of on the job assignments and work opportunities to partner development and increasing skill level. She uses similar coaching styles with all partners regardless of their individual needs

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## SMART Tasks to Meet Expectations: (Tasks to assist with performance improvement. Include measurement(s).

- 1. Conduct one/one with every partner during first 30 days of plan to have development discussion. From those discussions, create succession plan in store that is forecasted 90 days out with anticipated turnover/churn and business growth. Include behaviors with timelines and milestones that enable staffing to be proactive and not reactive on all levels within store, including staffing of baristas and shift supervisors. To be provided to District Manager the first week of each month with status updates. Monitor and make timely performance management decisions on partners who are struggling to meet expectations. (dress code, time and attendance)
- 2. Invest time in the professional growth of others, use our partner development system to engage and inspire. This can be scheduled on administrative days or one on one, or while demonstrating and linking for partner how on the job tasks build strengths and develop partners. Coach in the moment. Keep a coaching log, plan out connections monthly, and submit recap of interactions the first week of each month to DM. Partners should have individual goals and focuses. At a minimum, one high performer should have a PDP, and one low ME performer should have an action plan in place to develop strengths and consistent meets expectations behaviors. Utilize such tools as, but not limited to PDP forms, action plans, success profiles.
- 3. Ensure partner reviews are completed on time. You can utilize the 6-4-2 cycle to aid in ensuring that all performance reviews are completed within guidelines and delivered on time. They must be submitted to DM the Monday prior to delivery to the partner.
- 4. One on ones need to happen with all SSs monthly to review prior months results of AOP and scorecard, discuss plan of action as well as what accountability looks like in achieving said results as well as strengthening skill set level
- 5. Ensure clear plan is in place to ensure Brandi Bravo's readiness for SM by July of FY '11.
- 6. Utilize planner/calendar/repeatable routine, whatever needed to ensure that information is provided to DM in a timely manner. This includes, but is not limited to Action Required e-mails, arriving at meetings on time and prepared, sending Monday Reporting numbers by 12pm, as well as end of day completion expectations.

## Summary of Performance at 30 Days: (Summary of performance with specific examples)

- 1. Charis conducted a one on one with all partners, however did not log any discussions. She has not created a succession plan within the store. She continues to not hold team accountable to dress code standards, Chris Sorter continues to wear a piercing in his lip while working. Charis has also not sent DM any follow up emails regarding development/succession plan in store.
- 2. Charis continues to coach in the moment, but cannot speak to overall success or what that coaching entails. She has not maintained a coaching log, she has not planned out connections monthly and has not submitted a recap to DM. She does not have partners on updated PDPs, neither a low ME performer on an action plan to develop strengths and consistent ME behaviors.
- 3. Charis has not completed reviews on time. She had completed several epans, however had not sat down with partners...the sit down being over 30 days past review date. There were three of four reviews that were being delivered late...that should have been delivered in April.
- 4. Charis did not complete one on ones with SS nor ASM in review of AOP and scorecard. She does not have any active action plans, therefore, not discussing them with her in-store leadership team.
- 5. Charis does not have a plan to ensure her ASM Brandi Bravo is ready for SM by July of FY '11.
- 6. Information has not been provided to DM throughout first 30 days.

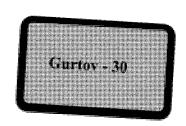
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Overall Performance Summary at 30 Days: (Overall summary of performance and progress to date	
Partner Signature:	Date:
Manager Signature:	Date:
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Manager Signature:	Date:
This Performance Improvement Plan is:  SUCESSFULLY completed and is claused and included and inc	losed. If as a result, the partner will be separated.
Partner Signature:	Date:
Manager Signature:	Date:





# District Meeting: 40th Anniversary February 14, 2011 2p-4p

2p: Overview/Objectives

2:15p: Coffee Tasting—Brandon and Samba

• Passports

• Introductions

2:30p: Roll-Out

3:45p: Wrap up/Miscellaneous



## District 1096 Ops Meeting October 22, 2008 10a-2:30p

10a: Coffee Tasting—David/Customer Letters

10:30a: Bold Moves Discussion

Brewed Coffee: David and Rebekah

• Partner: All

Customer: SerenityEcosure Action Plan: All

12:30p: Break

12:45p: Promo Overviews (Fall 2/Holiday)

• Key Dates: George

• Sunday, November 2nd

1:15p: Miscellaneous

- Calendar
- Optimized Hours
- · Coffee and Tea Tool
- Gold Card Information
- Transit Pass



# District 1096 Ops Meeting October 26th, 2009 3p-6p

3p: Coffee Tasting—Serenity/Nicole

- Passports
- Customer Letters

3:30p: Holiday

- Key Dates
- Targets
- Store Hours of Operations/Closures
- Scheduling-Ghost Schedule

4:30p: Ecosure/Customer Voice

5:00p: Break

5:15p: Labor/VIA

5:30p: Miscellaneous



# District 1096 Ops Meeting November 8, 2010 2p-5p

2p: Coffee Tasting—Brandon

- Passports
- Customer Letters

2:20p: Mission Statement/AOP

2:30p: World Class Customer Service

3:30p: Earnings Call/Plan, Do, Check, Adust

- o VIA
- Customer Voice
- o BR2

4p: Break

4:15p: Miscellaneous:

- Labor-Daily Reporting by 1p
- Cash Over/Short
- Back up Staffing Plan-Pods
- Community Website
- Pillar Spokesperson: E-mail me information to discuss next week

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# District 1096 Ops Meeting April 26th, 2010 3p-6p

3p-Coffee Tasting: Eddie

### 3:15p- Frappuccino Happy Hour: Serenity

 All SMs come prepared with your teams plan for Happy Hour 5/7-5/16, 3p-5p. Think strategically, labor investments, return on investment, party feel in store, who are the right partners to be out in FOH to make it fun?...just a few things to think about.

### 3:35p- Center of Excellence: Michael

- Customer Connection Repeatable Routine: All SMs be prepared with list of partners not performing at 100%, what is your plan to get them there by when? Pay close attention to step 3, that is where I've observed most misses in the stores.
- Coffee Cadence
- Clean, Fast, Friendly, Taste, Merchandising
- May 12 tour with Victor: Jen

#### 4p- Succession Planning: Jen

- · Staffing: Come with updates of needs
- Update Succession Tool: All SMs come prepared with your development plan for your store: ASM to SM(readiness time frame: 0-3mnths, 3-6, 6-9), SS to ASM(readiness time frame: 0-3mnths, 3-6, 6-9), barista to ss(readiness time frame(0-3, 3-6)
- ASM Development plan in our District
- ASM tools updated on portal
- My Learning: Tools/Support

### 5:20p-Break

### 5:30p- Miscellaneous

- Community-Michael
- Simphony Launch/Anticipated Challenges/Plan
- Preparedness/Updates for Blended Launch
- IMS
- Cash over/short, Deposits processed daily



# District 1096 Ops Meeting August 27th, 2008 10a-6:30p

10a: Coffee Tasting—Serenity/Customer Letters

10:30a: Sales Building Plans

- Oatmeal/Vanilla & Whey Protein USD Targets
- Driving Peak Transactions—Tracking and Building
- Review P+L—Activity: Top 3 Strengths/Top 3
  Opportunities

12p: Lunch

1:30p: Fall Promo-David

2:30p: Break

2:45p: Optimized Hours

4:15p: Break

4:30p: Retail Dashboard—Stefanie

5:30p: Miscellaneous

- Calendar
- Cleanliness
- Customer Voice
- Staffing
- Health Quotient



## District 1096 Ops Meeting September 24th, 2008 10a-6:30p

10a: Coffee Tasting—David/Customer Letters

10:30a: Optimized Hours

12:00p: Break

12:15p: Succession Planning

2:15p: Lunch

3:00p: Three Bold Moves

4:00p: P and L Analysis/Sales Building Plans

5:00p: Miscellaneous

- Calendar
- Cleanliness—Updated QASA, Bathroom Attendant
- Customer Voice check in
- I-9 Compliance
- Feedback from New Hire Roundtable
- Community Involvement



# District 1096 Ops Meeting September 20th, 2010 2p-5p

2p: Coffee Tasting—Serenity/Blake

• Passports

2:15p: Partner Planning—Brandon

- Discuss Bench for Q1/Q2
  - o SS to ASM
  - o Barista to SS
  - o Hiring Needs
- Career Day Candidates

3:30p: Budgets/VIA Targets

- Review FY '11 Targets
- Review FY '11 Q1 VIA Targets
  - o Review VIA presentation
  - Merchandising of all SKUs
  - How to use POS effectively
  - Creative Strategies/Tactics to ensure targets are achieved
    - Plan/Do/Check/Adjust
    - Who are your store leads(there should be a lead present from open to close daily)
- Ghost Schedules/Labor Investments

4:30p: Schedules

- Week of 9/20:
  - Plan for upcoming weeks

- Problem Solve accessibility/functionality of Espresso Bar to support BR2
- Begin reviewing Simphony information with all partners
- Week of 9/27:
  - ALL BR2 Training scheduled/completed
  - Train/Certify all partners on Fall 2
    - Every partner must taste each of the new VIA flavored coffees
  - o 9/29-9/30: Schedule changes for Simphony
- Week of 10/4:
  - o Fall 2 Set up
  - VIA partner
  - First week of Q1 ghost schedule with focuses on VIA/am and pm peaks
  - Follow up coaching (check and adjust) to ensure BR2 is happening consistently
- Week of 10/11:
  - Career Day: October 12th, 1p-5p
  - District Center of Excellence Tour: 10/12,
     5p-9p
  - o Continue VIA partner
  - Continue Q1 Ghost Schedules (Check and Adjust Daily based on prior week sales)
  - Monday: send Jen Barista
     Certification/Skill Check with confirmation
     complete by all partners
  - Continue coaching (check and adjust) to ensure BR2 is happening consistently

### 5p: Miscellaneous:

- Reviews-
  - Bring 2 copies of signed ASM review to your review time
  - o PDPs
- Cash Over/Short
- Vacation Requests for entire year: due by Monday, 10/4

CONFIDENTIAL



# District 1096 Ops Meeting September 24th, 2008 10a-6:30p

10a: Coffee Tasting—David/Customer Letters

10:30a: Optimized Hours

12:00p: Break

12:15p: Succession Planning

2:15p: Lunch

3:00p: Three Bold Moves

4:00p: P and L Analysis/Sales Building Plans

5:00p: Miscellaneous

- Calendar
- Cleanliness—Updated QASA, Bathroom Attendant
- Customer Voice check in
- I-9 Compliance
- Feedback from New Hire Roundtable
- Community Involvement